

# Recruiting for Retention

Electrical and Industrial Products Industry  
Specialists in growing your business.



# Profile

**Egret Consulting Group** has grown to become the largest executive search firm dedicated solely to the electrical industry. Since 1999, Egret has placed over 400 new employees at over 50 clients. Our retention rates average 91% and our fulfillment rates are over 98%. We are a boutique firm, specialized in helping our clients attract industry-savvy talent.

**Vertical Markets:** Electrical Manufacturing and Electrical & Industrial Wholesale Distributors

**Expertise:** Egret specializes in placing senior level sales, management, marketing, engineering, business development, branch managers and operations professionals for the Electrical and Industrial Products Industry.



**Commitment:** To simplify the hiring process. As a full service, professional search firm, we search, qualify, and recruit candidates suitable to our client's specifications.

**Vision:** To provide consultative solutions to help our client companies meet their growth goals.

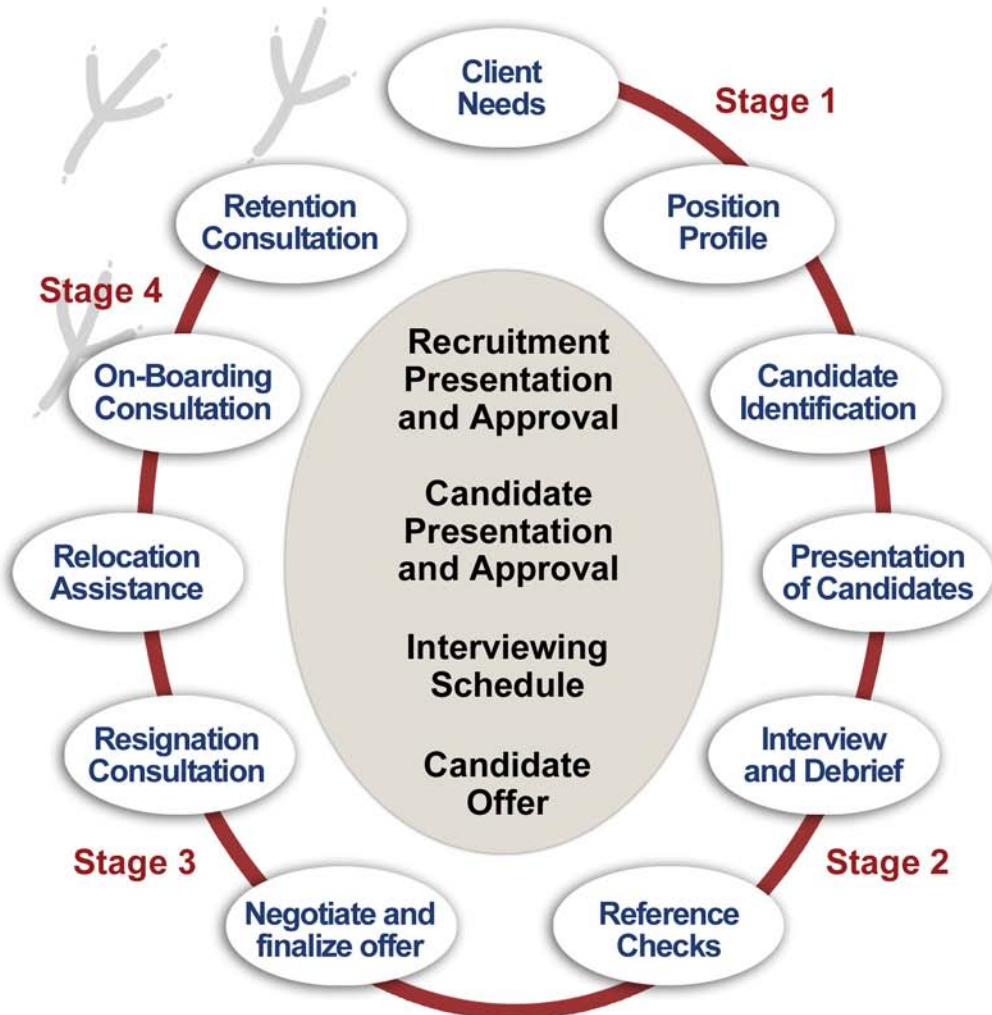
## Our Services Include:

- ✓ Executive search
- ✓ Leadership testing
- ✓ Mergers and acquisitions consulting
- ✓ Relocation assistance
- ✓ Project management

## Our Search Process - Key Elements to the Critical Search

Search assignments begin once a partnership is established and both parties are committed to the search process.

Once there is an agreement in place between our office and your company, our consultants follow the general process described below. Our process is proprietary, with 32 discreet steps to ensure a quality slate of qualified and interested candidates.



**Process**

## **Our Leadership:**

### **Prudence Thompson, *Partner/Director of Distribution***

As a founding member of Egret Consulting Group, Prudence has a unique insight into the issues and trends facing today's wholesale distributors. Recruiting exclusively in the electrical distribution and industrial distribution space, she has established herself a trusted partner to both client and candidate. Prudence is an award winning and nationally recognized recruiter throughout the recruiting industry. Clients include national chains, regional, specialty and local distribution with a strong understanding of the special needs facing the Allen Bradley distribution community. Prudence also has a solid reputation within the membership of the industry's top marketing organizations such as Affiliated Distributors, IMARK, Equity, Vanguard and EDN. Prudence acts as a true partner to your management team and has established herself as resolutely reputable within her markets. Whether your organization is entrenched in lighting or automation, MRO or HVAC the distribution team is leveraged for fast, accurate results.



### **Egret Consulting Group**

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## **About Us**