

Recruiting for Retention

Electrical and Industrial Products Industry
Specialists in growing your business.



Profile

Egret Consulting Group has grown to become the largest executive search firm dedicated solely to the electrical industry. Since 1999, Egret has placed over 400 new employees at over 50 clients. Our retention rates average 91% and our fulfillment rates are over 98%. We are a boutique firm, specialized in helping our clients attract industry-savvy talent.

Vertical Markets: Electrical Manufacturing and Electrical & Industrial Wholesale Distributors

Expertise: Egret specializes in placing senior level sales, management, marketing, engineering, business development, branch managers and operations professionals for the Electrical and Industrial Products Industry.



Commitment: To simplify the hiring process. As a full service, professional search firm, we search, qualify, and recruit candidates suitable to our client's specifications.

Vision: To provide consultative solutions to help our client companies meet their growth goals.

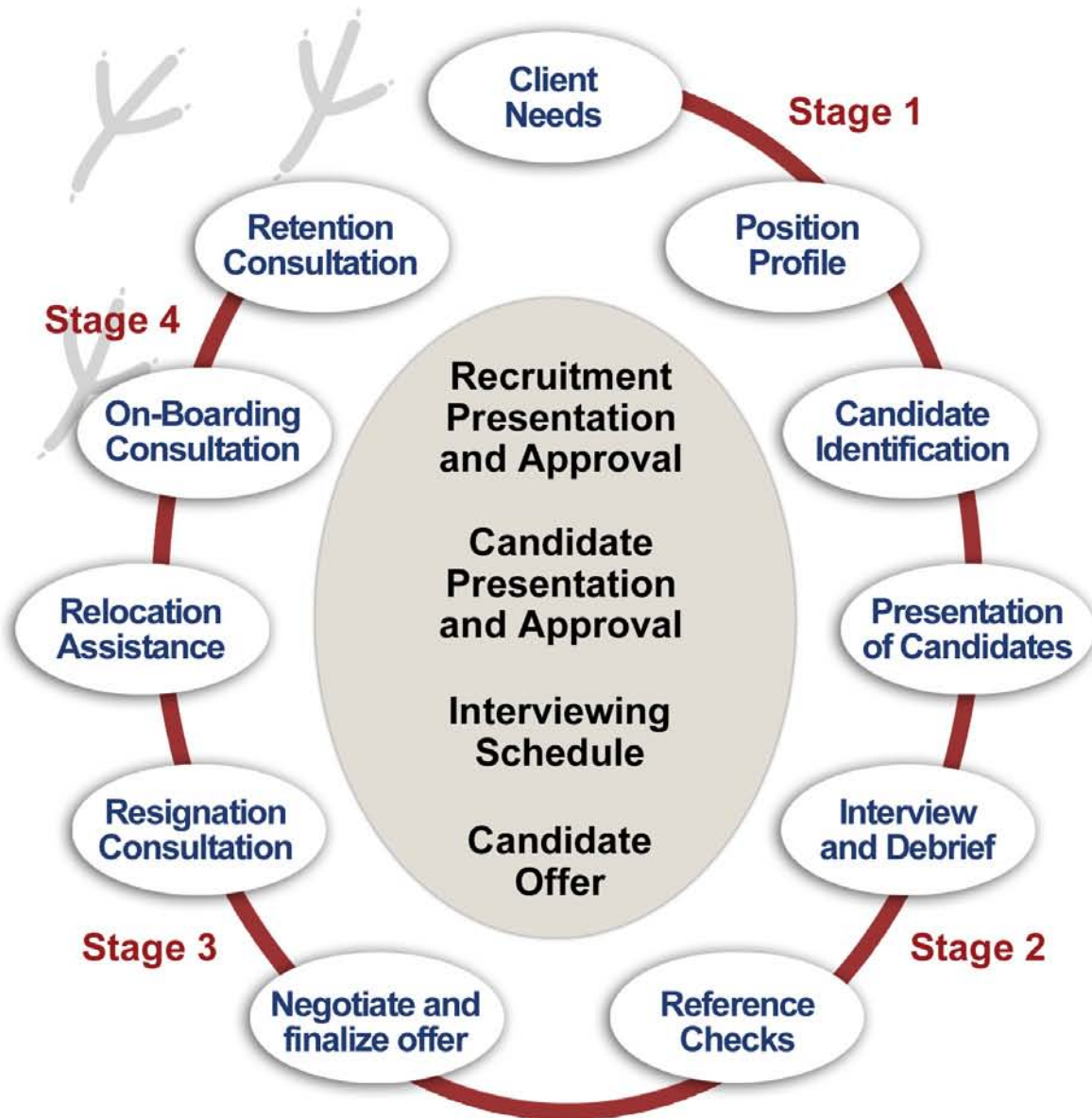
Our Services Include:

- ✓ Executive search
- ✓ Leadership testing
- ✓ Mergers and acquisitions consulting
- ✓ Relocation assistance
- ✓ Project management

Our Search Process - Key Elements to the Critical Search

Search assignments begin once a partnership is established and both parties are committed to the search process.

Once there is an agreement in place between our office and your company, our consultants follow the general process described below. Our process is proprietary, with 32 discreet steps to ensure a quality slate of qualified and interested candidates.



Process

Our Leadership:

Ted Konnerth, *President/CEO*

Ted has over 25 years of electrical industry experience. Ted holds a PhD degree in Psychology and has previous career industry experience as VP of Sales for a \$1 billion electrical manufacturing firm. Employed by Cooper Industries for nearly 16 years, Ted developed significant industry ties and an expansive network of contacts.

Ted served on industry trade advisory boards, was signatory to his Divisional 5-year strategic plan, prepared and presented the annual operating budget for his Division, and was responsible for world-wide sales in all channels. Ted is a board member of The Pinnacle Society, founding member of the International Retained Search Association and a member of NAPS, IACPR, IES & ASHRAE.



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About Us